

REAL ESTATE

RE 152 Real Estate Practice

Surveys the practical, day-to-day aspects of California real estate practice: clients and customers, pricing property, Calif. regulations and Federal Fair Housing laws, listing and purchase agreements, offers and counteroffers, guiding the transaction through closing. A Calif. Dept. of Real Estate required course for Salesperson or Broker license. Prerequisite: RE 150 or equivalent skills. Recommended Preparation (s): Eligibility for ENGL 100 or ESL 100 and READ 100.

Section	Days	Times	Units	Instructor	Room
1	Arr.	Arr.	3.00	S.Banks	OL

Section 1 is an ONLINE course. Meets 8 weeks 4/2-5/26. For details, see instructor's web page at go.cabrillo.edu/online.