

BUSINESS

BUS 5 Business Information Systems

Introduces management information systems, systems design and development, data communications, data management, office automation, computer hardware and software concepts, and the use of information technology to compete in the business world.

Transfer Credit: Transfers to CSU;UC C-ID BUS 140

Section	Days	Times	Units	Instructor	Room
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1	Arr.	Arr.	4.00	D.Hood	OL
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Section BUS-5-1-(102164) is an ONLINE course. For details, see instructor's web page at go.cabrillo.edu/online.

2	TTH	8:00AM-9:20AM	4.00	J.Yost	515
&	Arr.	Arr.		J.Yost	OL

Section BUS-5-2-(102165) is a Hybrid ONLINE course. Meets weekly throughout the semester at the scheduled times with an additional 3 hr 5 min ONLINE lab per week. For details, see instructor's web page at go.cabrillo.edu/online.

3	W	6:00PM-9:05PM	4.00	J.Yost/M.Hassan	313
&	Arr.	Arr.		J.Yost	OL

Section BUS-5-3-(102166) is a Hybrid ONLINE course. Meets weekly throughout the semester at the scheduled times with an additional 3 hr 5 min ONLINE lab per week. For details, see instructor's web page at go.cabrillo.edu/online.

BUS 9 Business Statistics

Teaches the collection and presentation of data; measures of central tendency, dispersion, probability, sampling distributions, statistical inference, regression correlation, index numbers, time series analysis, and forecasting. Prerequisite: MATH 142 or MATH 142B or MATH 152 or equivalent skills.

Transfer Credit: CSU; UC, WITH LIMITS: BUS 9 combined with MATH 12/12H and PSYCH 2A: maximum credit- 1 course.

Section	Days	Times	Units	Instructor	Room
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1	TTH	11:15AM-12:35PM	3.00	J.Yost	515
&	Arr.	Arr.		J.Yost	OL

Section BUS-9-1-(102176) is a Hybrid ONLINE course. It meets weekly throughout the semester at the scheduled times with an additional 50 min online lab per week. For details, see instructor's web page at go.cabrillo.edu/online.

BUS 18 Business Law

Introduces the United States justice system, covering and relating criminal, civil, employment, torts and contract laws to business operations.

Transfer Credit: Transfers to CSU;UC C-ID BUS 120

Section	Days	Times	Units	Instructor	Room
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1	Arr.	Arr.	4.00	M.Hassan	OL
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Section BUS-18-1-(102151) is an ONLINE course. For details, see instructor's web page at go.cabrillo.edu/online.

2	M	9:30AM-12:20PM	4.00	M.Hassan	913
&	Arr.	Arr.		M.Hassan	OL

Section BUS-18-2-(102150) is a Hybrid ONLINE course. It meets weekly throughout the semester at the scheduled times with an additional 2 hr 5 min online instruction per week. For details, see instructor's web page at go.cabrillo.edu/online.

3	M	5:30PM-8:20PM	4.00	M.Hassan	313
&	Arr.	Arr.		M.Hassan	OL

Section BUS-18-3-(102149) is a Hybrid ONLINE course. It meets weekly throughout the semester at the scheduled times with an additional 2 hr 5 min online instruction per week. For details, see instructor's web page at go.cabrillo.edu/online.

BUS 20 Introduction to Business

Surveys business principles, problems, practices and procedures.

Transfer Credit: Transfers to CSU;UC C-ID BUS 110

Section	Days	Times	Units	Instructor	Room
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1	Arr.	Arr.	3.00	L.Hoyt	OL
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Section BUS-20-1-(102160) is an ONLINE course. For details, see instructor's web page at go.cabrillo.edu/online.

2	Arr.	Arr.	3.00	D.Hood	OL
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Section BUS-20-2-(102163) is an ONLINE course. Meets 8 weeks 4/2-5/26. For details, see instructor's web page at go.cabrillo.edu/online.

3	TTH	9:30AM-10:50AM	3.00	M.Damkar	913
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4	MW	11:15AM-12:35PM	3.00	J.Sramek	2501
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5	T	6:30PM-9:35PM	3.00	S.Skotzke	315
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6	TH	6:30PM-9:35PM	3.00	L.Hoyt	WatC107
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BUS 50 Advertising for Small Business

Teaches advertising and promotion for small businesses, emphasizing local and regional media.

Transfer Credit: Transfers to CSU

Section	Days	Times	Units	Instructor	Room
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1	TTH	9:30AM-10:50AM	3.00	L.Hoyt	515
&	Arr.	Arr.		L.Hoyt	OL

Section BUS-50-1-(102167) is a Hybrid ONLINE course. It meets weekly throughout the semester at the scheduled times with an additional 2 hr 5 min ONLINE instruction. For details, see instructor's web page at go.cabrillo.edu/online.

BUS 52 Business Communications

Introduces business communication examining form, structures, and style specific to the business environment, focusing on written communication, develops the skills needed in today's global business environment. Prerequisite: ENGL 1A/1AH/1AMC/1AMCH.

Transfer Credit: Transfers to CSU C-ID BUS 115

Section	Days	Times	Units	Instructor	Room
1	MW	9:30AM-10:50AM	3.00	J.Sramek	2501

BUS 82 Marketing Principles

Teaches the application of business marketing concepts and principles.

Transfer Credit: Transfers to CSU

Section	Days	Times	Units	Instructor	Room
1	W	6:00PM-9:05PM	3.00	R.Kustek/M.Damkar	323

BUS 88 Starting and Operating a New Small Business

Teaches skills to succeed in new ventures: legal steps, paperwork, start-up capital, demand, pricing, business feasibility, location, expenses, cash flow, marketing and business plan.

Transfer Credit: Transfers to CSU

Section	Days	Times	Units	Instructor	Room
1	TTH	11:10AM-12:30PM	3.00	R.Kustek	321
&	Arr.	Arr.		R.Kustek	OL

Section BUS-88-1-(102174) is a Hybrid ONLINE course. It meets weekly throughout the semester at the scheduled times with an additional 2 hr 5 min ONLINE instruction per week. For details, see instructor's web page at go.cabrillo.edu/online.

2	M	6:00PM-8:05PM	3.00	R.Kustek	323
&	Arr.	Arr.		R.Kustek	OL

Section BUS-88-2-(102173) is a Hybrid ONLINE course. It meets weekly throughout the semester at the scheduled times with an additional 2 hr 5 min ONLINE instruction per week. This section focuses on achieving BUS 88 student learning outcomes through the lens of arts entrepreneurship, and is recommended to students who: 1) are currently registered in a VAPA course, 2) have previously taken a VAPA course, or 3) are practicing professional artists in the community. VAPA courses are those starting with the following program prefixes: AH, ART, AP, DANCE, DM, TA, and MUS.